



## COMPANY – PROFILE

PHUC MINH ENGINEERING CO., LTD

# INTRODUCE PURCEINANT







Phuc Minh Engineering Company would like to send respectful greetings to your company, and wish your company always develop and succeed.

With many years of experience in the field of supplying and consulting on valves and industrial equipment, with a team of young enthusiastic engineers and employees, always ready to visit the factory to survey, give technical advice and give advice. out the most effective solutions for customers. Currently our company is the exclusive and authorized distributor of famous brands of Japan, Germany, Italy, USA, France, Spain and Korea such as Kspc / Tanktech, Conval, Ocv, Klinger, Dyno, Tozen, Azbil, Yamamoto, Besa, Ritag, Orbinox, HD Fire, Asco, Boscarol,...

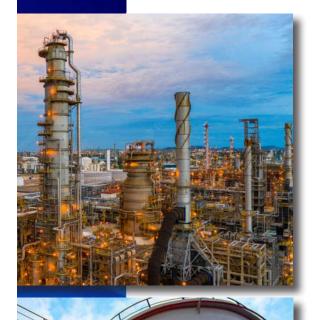
Main business products: Industrial Valves, Plastic Pipes & Valves, Composite Hose & Flexible Hose, Measuring Device, Sealing Device, Bolts, nuts and accessories, ...

Main supply fields: Petroleum/ Chemical/ Cooking oil/ Palm oil/ LPG/ LNG Storage Tank, Thermal Power/ Refinery and Petrochemicals/ Chemical/ Fertilizers/ Pulp & Paper/ Textile Fibers/ Animal Feed Processing/ Pharmaceutical/ Waste Water Treatment Plant, Sky Building, Airport, Fire Protection System, ...

With the motto "Prestige creates success", we always keep the prestige and commit to provide quality products with the most reasonable price, fast delivery schedule, flexible payment methods, meet the strict requirements of customers.

Looking forward to receiving your attention and cooperation!

Sincerely thank your!





Business name: PHUC MINH ENGINEERING CO., LTD

Tax code: 0314405007

**Legal representative:** Mr. Ho Van Vinh - Position:

Director

Head office address: 92/38 No 12 Street, Quater 18, Binh Hung Hoa Ward, Binh Tan District, Ho Chi

Minh City, Vietnam.

Representative office: 5th floor, No. 614-616-618 3/2 street, ward 14, district 10, Ho Chi Minh City,

Vietnam.

Phone: (+84) 28 3535 2125 Fax: (+84) 28 3535 0254 Hotline: (+84) 07 66 22 61 61

Email: info@pm-e.vn Web: www.pm-e.vn www.kspc.com.vn

### ORGANIZATIONAL CHART









#### THE PROCESS OF FORMATION AND DEVELOPMENT

As a young enterprise going through the process of construction and development, with the constant efforts of the collective leadership, a team of officers, engineers and skilled workers, so far, PHUC MINH has risen to become a one of the leading companies in consulting, supplying equipment, valve system solutions and professional industrial equipment in Vietnam.

#### **VISION**

- The market leader in professional solution consulting services in the region.
- Safety is first and foremost.
- Think about the environment.

#### **MISSION**

- Provide the best energy saving solution for heating system (drying, heating, ...).
- Provide environmentally friendly products.
- Achieve exceptional customer satisfaction improve production efficiency, deliver innovative solutions by our trusted, talented experts.

#### **CORE VALUES**

**Result Orientation** 

We strive to provide quality service according to international standards.

Integrity

We guarantee transparency, professionalism, accountability and trust.

Innovation

We continuously monitor trends while keeping up with innovation and adapting to change.

Devote for the company

We are driven by the company's success.

#### **SCOPE OF ACTIVITIES**

Up to now, PHUC MINH has been serving many customers nationwide. Supplying materials and consulting complete solutions for refineries, petrochemical, power, chemical, petroleum, paper, food, beverage, pharmaceutical, textile, wastewater treatment plants,...









#### PEOPLE IS THE KEY OF SUCCESS

People are the biggest asset that PHUC MINH has. Therefore, we are always interested in building a team of professional management staff and sustainable development.



#### PRESTIGE - OUALITY IS THE FOUNDATION FOR DEVELOPMENT

PHUC MINH always takes the motto "Prestige creates success" as a guideline to develop and affirm the brand, so the company always considers credibility and product quality as the key factors determining the success of the our company.



#### **BUSINESS PHILOSOPHY**

"Once distrustful ten thousand times distrustful" is the catchphrase of the PHUC MINH staff, we always do business with credibility as the top priority for customers as well as partners. PHUC MINH always advises and chooses the best quality products, always keeps the credibility on all orders, works and projects that we carry out. We wish to build the brand PHUC MINH as one of the leading suppliers of energy-saving materials and solutions in Vietnam. Therefore, we are constantly trying to find out, learn to perfect in order to bring customers the best quality services and works.



#### SPECIAL THING AT PHUC MINH

## PHUC MINH ENGINEERING CO., LTD WE ARE BUSINESS WITH THE BEST PROFIT FOR YOU. "

Satisfying all legitimate needs and expectations of customers is the key to success.

#### 1. To implement that policy, our company:

- ✓ Always choose and advise the best quality products.
- Ensure the provision of products and services that match customer requirements.
- Continuous improvement and innovation to enhance com petitiveness, satisfy customer needs.
- ✓ Implementing the work motto: "Prestige is strength is the common goal of the company".

"PHUC MINH IS ALWAYS READY TO COOPERATE WITH DOMESTIC AND FOREIGN CUSTOMERS WITH THE SPIRIT OF FRIENDSHIP AND MUTUAL DEVELOPMENT"

Anyone can sell industrial valve products and many do. But with Phuc Minh, you get more than just industrial supplies: we specialize in personalized solutions designed specifically to meet your requirements.

Where others take a step back, we want to take a step or two up. And that isappreciated by countless customers around the world. Place your order today and it will ship tomorrow - and that applies to most of the hundreds of thousands or items in our inventory.

We offer full customer support as part of a comprehensive service package starting from day one of the planning period. We have long specialized in supplying industrial valves, hose fittings, measuring instruments, gaskets, nuts and fittings, we are always ready to provide precise solutions with high quality best.

Being close to our customers is really important to us, and our competent branch offices and sales representatives are available to offer personalized support and advice. Even after a sale has been made, we're still there to help: our extensive after-sales services include everything from instrument calibration to industrial valve repair, steam traps, air compressors, gaskets, etc. and instructions for use & operation

»By discussing your needs with you, we offer solutions that precisely meet your production requirements. «



#### TYPICAL PRODUCTS





























#### TYPICAL PRODUCTS



















































#### **TYPICAL SUPPLIERS**

































































#### **TYPICAL CUSTOMERS**

















































#### **TYPICAL PROJECTS**





























# Thank you!

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